



## A Bespoke Approach for Relating Material Waste to Cost Overrun in the Construction Industry

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### Abstract

The problems of material waste and cost overruns are common in the construction industry. These problems occur at different stages of a construction project, from planning, design to project execution. The argument on how to eliminate cost overruns has been on-going for the past 70 years as on-site wastage of materials leads to increase in the final project cost. This paper examines the relationship between the causes of material waste and those of cost overrun at the pre-contract and post-contract stages of a project. Literature review revealed that all (100%) the causative factors for material waste at the pre-contract and post-contract stages of a project are linked to 96.88% and 81.36% of the causes of cost overruns at these stages respectively. The results were further validated by interviews conducted with 30 construction professionals using purposive sampling method within Abuja, Nigeria. Other causes of cost overruns which are not related to those of material waste are mostly the micro-economic and macro-economic factors. It was also found that to achieve Effective Construction Material Waste Management (ECMWM) for any construction project, the causes of material waste must be controlled at its sources and causes, and at different stages of a project. The implication of these findings is that project cost overrun can be effectively controlled by curbing the causes of material waste.

**Keywords:** Construction industry; Cost overruns; Construction waste; Material waste.

### 1. Introduction

The construction industry remained one of the driving forces behind the socio-economic development of any nation. However, it is faced with severe problems of cost overruns and construction waste (Abdul-Rahman et al., 2013; Osmani et al., 2008; Nagapan et al., 2012a; Saidu and Shakantu, 2016a). Material wastage has become a serious problem, which requires urgent attention in the construction industry (Adewuyi and Otali, 2013). The majority of this waste has not been well managed, thus causing substantial health and environmental problems (Imam et al., 2008), and affecting the performance of many projects (Adewuyi and Otali, 2013; Ameh and Itodo, 2013; Oladiran, 2009; Saidu and Shakantu, 2016b). This problem is disclosed by various authors reporting on the situation, for instance, 28.34% of the total waste sent

to landfills in Malaysia originates from construction activities (Begum et al., 2007); the US generates 164million tonne of construction waste annually representing 30-40% of the country's Municipal Solid Waste (MSW) (Osmani, 2011); China alone generates 30% of the world's MSW, out of which construction and demolition waste represents 40% of the country's MSW (Lu and Yuan, 2010); 10% of the materials delivered to sites in the United Kingdom (UK) construction industry end up as waste that may not be accounted for (Osmani, 2011); and Ameh and Itodo (2013) noted that for every 100 houses built, there is sufficient waste materials to build another 10 houses in Nigeria.

Similarly, cost overrun is a common problem in both developed and developing countries (Memon et al., 2013).

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For instance, 33.3% of construction project owners in the UK are faced with the problems of cost overrun (Abdul-Rahman et al., 2013). Cost overrun is associated with projects across twenty nations and five continents of the world (Allahaim and Liu, 2012; Flyvbjerg et al., 2004). The argument on how to reduce or totally remove cost overruns from projects has been on-going among major stakeholders in the construction industry for the past seventy years (Apolot et al., 2010; Allahaim and Liu, 2012), but there is neither substantial improvement nor significant solution in mitigating its detrimental effects (Allahaim and Liu, 2012); and it is logical to reason that on-site wastage of material leads to increase in the final cost of a building project because, as materials are wasted, more will be required, thereby affecting the estimated cost of the project (Ameh and Itodo, 2013). This is regardless of the 5% contingency allowance to cover material wastage in the bills of quantities in countries like Nigeria. Therefore, the problems of material waste and cost overrun are occasioned by several causes at different stages of projects. These include: the planning stage, estimating stage, design and design management stage, as well as the construction stage. Identification of these causes at different stages and the application of relevant control measures to minimise their occurrence is a step towards alleviating the consequences (Mou, 2008; Oladiran, 2009; Nagapan et al., 2012b; Saidu and Shakantu, 2015). Ameh and Itodo (2013) assert that most managers of construction projects pay little attention to the effects of material waste generated on cost overrun. Many studies have been conducted in this field, for instance, Tam et al. (2007) assessed the levels of material wastage affected by sub-contracting relationships and projects types with their correlations on construction site; Ameh and Itodo (2013) assessed professionals' views of material wastage on construction sites and cost overruns. The study adopted a survey (questionnaire) research approach which is considered a subjective assessment. Saidu and Shakantu (2015) examined the relationship between quality of estimating, construction material waste generation and cost overruns in Abuja, Nigeria; Saidu and Shakantu (2016a) examined the relationship between material waste and cost overrun in the construction industry using literature based methodology and recommended further empirical investigations. Moreover, Saidu and Shakantu (2016b) developed a framework and an equation for managing construction-material waste and cost overruns but these are not empirically inclined. These therefore, provides the need for a research that provides a holistic assessment of the relationship between the causes of material waste and those of cost overrun at pre-contract and post-contract stage of a construction project. Hence, this paper examines the relationship between the causes of material waste and those of cost overruns with a view to suggesting the possible ways of minimising their effects at the pre-contract and the post-contract stage of a project. To achieve this, the following objectives were formulated: To identify the material waste causes that have effects on cost overruns at pre-contract and post-contract stages of a project; and to determine material waste control measures that have effects in controlling cost overruns at the pre-contract and at the post contract stages of a project.

## 2. Literature Review

### 2.1 Construction Waste

Construction waste is a global challenge faced by construction practitioners. It can have a significant impact on time, cost, quality and sustainability (Saidu, 2016).

Construction waste is generally classified into two, namely: the physical waste (the waste that could be physically seen and touched) and the non-physical waste (Nagapan et al., 2012b).

#### 2.1.1 Physical Construction Waste

Physical construction waste is the waste from construction and renovation activities, including building and civil engineering works. It is however, referred by some directly as solid waste: the inert waste, which comprises mainly sand, bricks, blocks, steel, concrete debris, tiles, bamboo, plastics, glass, wood, paper, and other organic materials (Nagapan et al., 2012b; Ma, 2011; Saidu and Shakantu, 2016a). This type of waste could either be recovered through recycling or re-use of some of its constituents; or completely lost due to the fact that they may be irreparably damaged or simply stolen. The wastage is usually removed from the site to landfills (Nagapan et al., 2012b; Saidu and Shakantu, 2015; Saidu, 2016).

#### 2.1.2 Non-Physical Construction Waste

The non-physical waste normally occurs during the construction process. In contrast to the physical or material waste, non-physical waste relates to time overruns and cost overruns for construction projects (Nagapan et al., 2012b; Saidu, 2016). Similarly, Ma (2011) defines waste as not only associated with wastage of materials, but also to other activities such as delays due to repair, waiting time, among others. Besides that, waste can be considered as any inefficiency that results in the use of equipment, materials, labour, and money in the construction process (Ma, 2011). In other words, waste in construction is not only focused on the quantity of materials wasted on site, but also covers issues like overproduction, waiting time, material handling, inventories, and unnecessary movement of workers (Nagapan et al., 2012a).

### 2.2 Construction Cost Overrun

Cost overruns are part of the non-physical waste that have plagued construction projects for decades or even centuries (Edward, 2009). Cost overrun is also known as "cost increase" or "budget overrun"; and it involves unanticipated costs incurred in excess of the budgeted amounts (Shanmugapriya and Subramanian, 2013). It has also been referred to as the percentage of actual or final costs above the estimated or tender costs of the project (Ubani et al., 2011; Jenpanistub, 2011). Azhar et al. (2008) view cost overrun simply as an occurrence, where the final or actual cost of a project surpasses the original or initial estimates. It is the actual or final costs, minus the estimated cost, divided by the estimated/tender costs of a

project expressed as a percentage (Memon, 2013; Ubani et al., 2011) This is represented mathematically:

$$\text{Cost Overrun} = \frac{\text{Actual Cost} - \text{Estimated Cost}}{\text{Estimated Cost}} \times 100 \quad (1)$$

The actual costs are referred to as the real and accounted construction costs realised at the completion of a project; while the estimated costs are the budgeted, estimated or forecasted construction costs determined at the inception of projects after the actual design has been developed (Ubani et al., 2011; Memon, 2013). Nega (2008) defines cost overrun as an occurrence, in which the delivery of contracted goods/services is claimed to require more financial resources than was originally agreed upon between a project sponsor and a contractor.

### 2.3 Causes of Cost Overruns

Cost overruns in the construction industry have been attributed to a number of causes, including technical errors in design or estimation, managerial incompetence, risks and uncertainties, suspicions of foul play, deception and delusion, and even corruption (Ahiaga-Dagbui and Smoth, 2014). The two main causes of cost overruns in a project, according to Flyvbjerg, Holm and Buhl (2004) are: optimism bias and strategic misrepresentations. Optimism bias summarises the systematic tendency of decision-makers to be more positive about the results of planned actions; whereas strategic misrepresentations have to do with confusing or misleading actions used by planners in politics and economics, to ensure that projects proceed. Furthermore, other surveys have identified the four major factors that cause cost overruns for a project are: variations in design, insufficient project planning, inclement weather conditions, and building materials' price fluctuation (Allahaim and Liu 2012).

In another study, the top five (5) important causes of cost overruns in large projects in Vietnam were: poor site management and supervision, poor subcontractors and project management assistants, owners' financial constraints, contractors' financial difficulties, and changes in design (Le-Hoai et al., 2008).

Al-Najjar (2008) investigated the causes of cost overruns in the Gaza strip, and found that fluctuations in the prices of construction materials, as a result of border closure, was the major cause of cost overruns. Other factors were: delays in the delivery of materials and equipment to site, and inflation of the prices of materials. In another study, Subramani et al. (2014) surveyed the causes of cost overruns in India. The results indicated that, slow decision-making at the planning stage of a project, poor project schedules and management, increases in the prices of materials and machines, poor contract management, poor design, delay in producing design, rework due to mistakes, land-acquisition problems, poor estimation or estimation techniques, and the long-time taken between the design and the time of bidding/tendering are the major causes of cost overruns. Aziz (2013) examined the factors causing cost overruns in waste-water projects in Egypt, and concluded that lowest tendering procurement method, additional works, bureaucracy in tendering methods, wrong cost-estimation

methods, and funding problems by client were the major causes of cost overruns.

Shanmugapriya and Subramanian (2013) identified 54 causes of cost overruns and categorised them in to six (6) major groups, namely: financial group (the fluctuating exchange rate, and the lack of sound financial management and planning); construction items group (mistakes during construction, wastages on-site, inadequate design, the lack of co-ordination at design stage, and the rework needed due to mistakes or errors); political group (difficulties in importing equipment and materials); materials group (changes in materials specifications, material price increases, and material shortage); labour and equipment group (the high cost of machinery, high maintenance costs of machinery, frequent breakdown of the construction plant and equipment, and high transportation costs); and owner's responsibility group (additional work by clients, and the high quality of work required).

Ameh et al. (2010) examined the significant factors causing cost overruns in the telecommunication projects in Nigeria. The results revealed the following: lack of experience by the contractor, the high cost of importing materials, and the materials' price fluctuation. In another study, Ejaz et al. (2011) discovered that increases in material prices, poor project control techniques, shortage of technical personnel, delays in work approval, and the shortage of materials and plant/equipment are the major causes of cost overruns in Pakistan.

Baloyi and Bekker (2011) conducted a study on the causes of cost overruns in the 2010 FIFA world cup stadia in South Africa. The result revealed that project complexity, increases in labour costs, inaccurate quantity estimations, differences between the selected bid and the consultants' estimates, variation orders by clients during construction, and manpower shortage were the main causes of cost overruns.

Kaliba et al. (2009) concluded that the problem of cost overruns in Zambia were caused by inclement weather conditions, changes in the size of projects, the cost of environmental sustainability, delays in the work programme, civil unrest, technical constraints, and increases in material prices.

Omoriege and Radford (2006) examined the causes of cost overruns in the infrastructural projects in Nigeria. The result revealed the major causes as: fluctuations in material prices, financing and payments made for completed works, inefficient contract management, delays in scheduling, variations in site condition, inaccurate cost estimates, and material shortages. In another study, Kasimu (2012) found that fluctuations in materials prices, insufficient time, lack of experience in contracts works, and incomplete drawings were the major causes of cost overruns in building construction projects in Nigeria.

Malumfashi and Shuaibu (2012) conducted a study on the causes of cost overruns in the infrastructural projects

in Nigeria. The results revealed the major causes as improper planning, material-price fluctuations, and inadequate finance from the project's inception.

#### 2.4 Construction-Material Waste and Cost Overrun



Figure 1: Classification of Construction Waste

Moreover, research evidence revealed that material waste accounts for additional percentage of cost overrun in countries like the UK, Hong Kong, Netherlands, Nigeria and so forth (Ameh and Itodo, 2013; Saidu and Shakantu, 2015; Saidu and Shakantu, 2016a; Saidu, 2016). For instance, Tam et al. (2007 in Ameh and Itodo, 2013) reported that, in the UK, material waste accounts for an additional 15% of construction project cost overruns and for approximately 11% of construction cost overruns in Hong Kong. Similarly, a study conducted in the Netherlands revealed a cost overrun of between 20% and 30% as a result of construction-material wastage (Bossink and Bounwers, 1996). However, the methodologies adopted to achieve these contributions of material waste to cost overruns are based on surveys and considered a subjective assessment. Nonetheless, these studies have failed to objectively (quantitatively and empirically) address the contributions of material waste to project cost overruns, because of wrong perceptions and this calls for actual data such as on-site observation and records (Saidu and Shakantu, 2016b). It was on this basis that Saidu and Shakantu (2016b) carried out an objective assessment of the contributions of material waste to cost overruns in Abuja, Nigeria. The results revealed that material waste contributes an average of 4.0% to project cost overruns for the entire projects.

### 3. Research Methodology

This research covers building construction projects within Abuja, the Federal Capital Territory of Nigeria. Abuja was selected because it is one of the metropolitan cities of Nigeria that has the highest population of professionals within the built environment and has many on-going construction projects. Primary data were generated from interviews conducted with thirty (30) construction professionals within Abuja. The interviews were conducted using purposive sampling techniques. It is purposive, because only building-construction professionals handling projects worth 1.6 billion Naira (8 million USD) and above were consulted/interviewed. Projects of 8 million USD and above are likely to be handled by more experienced professionals, who might be more familiar with the issues leading to material waste and cost overrun than the projects of less value.

Construction waste entails both the physical and the non-physical waste, therefore, there is a nexus between material waste originating from the physical waste and cost overrun from the non-physical waste, since they both originate from the same waste family (Saidu and Shakantu, 2016a). This classification is shown in Figure 1

Furthermore, Leedy and Ormrod (2014) believed that the size of interviews using a purposive sampling technique ranges between 5 and 25 participants. The thirty (30) professionals interviewed in this research included: 15 Project Managers (PMs), 9 Quantity Surveyors (Qs), 5 Site Engineers (SEs), and 1 Senior Technical Officer (STO) of a construction-waste management department. The interviews were on the issues relating to material waste and cost overruns at the pre-contract and at the post-contract stages of a construction project.

An interview guide was used to collect empirical data. The interviews were conducted in order to solicit the opinions of construction professionals on the causes of material waste that relate to causes of cost overruns. The semi-structured but in depth interview guide assisted the researchers. The interview guide was structured in two major group namely: pre-contract and post-contract stages of a project. Probing questions were asked during discussion with the interviewees in order to obtain further information. An average of thirty-five (35) minutes was spent in conducting each interview.

All the thirty (30) respondents identified in this research through the purposive sampling method responded to all the questions presented for discussion. Moreover, the application of the inductive analysis of data in qualitative research enabled the researchers to extensively condense raw data into brief and summary format, and to establish clear links between the research purpose and the summary findings derived from raw data. The recorded, transcribed and interpreted interview data were analysed by using the deductive approach, which involves constant comparative analysis of the data, after it has been sorted and coded to generate knowledge about any common pattern within the interviewees' evidence on material waste and cost overrun. The analysis began by comparing the opinions made by the first two interviewees. The process continued with a comparison of the data from the comments and inputs from each new interviewee, until all the responses had been compared with each other. The similarities and differences among the interviewees' responses were used to develop a conceptualisation of the possible relationship between the various data items.

The interviews result which are composed in themes are therefore, summarised in Table 3 and Table 4 of this research.

**4. Research Findings**

**4.1 Findings from Secondary Data (Literature Review)**

This section presents the research results identified from the literature review.

**4.1.1 Relationship between Material Waste and Cost Overrun at Pre-Contract Stage of a Project**

Table 1 reveals that most of the causes of material waste and those of cost overruns identified from the literature are the same. All the causes of material waste were also identified as the causes of cost overrun at the pre-contact stage of a project but not vice versa. For instance, 31 out of the 32 causes of cost overruns considered at the pre-contract stage of a project were also found to cause material waste, which indicate a 96.88% relationship (pre-contract stage). The only cause of material waste not linked to cause of cost overrun was ‘the practice of assigning the contract to the lowest bidder’. This means that all causes of material waste also cause anticipated cost overrun at the pre-contract stage of a project. But only 96.88% of the causes of cost overrun cause material waste. The remaining 3.12% is not related. This implies that, managing the causes of material waste at this stage denotes managing a 96.88% of the causes of cost overruns.

**4.1.2 Relationship between Material Waste and Cost Overrun at Post-Contract Stage of a Project**

Table 2 shows the causes of cost overrun that are related to the causes of material waste at the post-contract stage of a project. Out of the 66 causes of cost overruns considered, 54 also cause material waste showing an 81.81% relationship at the post-contract stage of a project. This shows that, at the post-contract stage of a project, all material waste causes are also responsible for the causes of cost overruns. But on the other hand, when causes of cost overruns are considered, there is an 81.81% relationship with causes of material waste. The remaining 18.19% are not related and are mostly, the micro and macro-economic factors. This implies that managing material waste at this stage denotes managing 81.81% of cost overruns.

The material waste causes that are marked with the sign (X) are not found in the causes of cost overrun and therefore, labelled as not related to cost overrun.

Table 1. Causes of material waste related to causes of cost overruns at the pre-contract stage.

S <sub>n</sub>	Causes of Cost overrun	Cost overrun	Material waste
1	Design error	✓	✓
2	Deficiencies in cost estimates	✓	✓

3	Insufficient time for estimate	✓	✓
4	Improper planning at on stage	✓	✓
5	Political complexities	✓	✓
6	Insurance problems	✓	✓
7	Changes in material specification	✓	✓
8	Laws and regulatory framework	✓	✓
9	Lack of experience of local regulation	✓	✓
10	Practice of assigning contract to the lowest bidder	✓	x
11	Poor communication flow among design team	✓	✓
12	Communication error amongst parties in planning	✓	✓
13	Poor knowledge of the changing requirements	✓	✓
14	Lack of design information	✓	✓
15	Designing irregular shapes and forms	✓	✓
16	Different methods used in estimation	✓	✓
17	Improper coordination	✓	✓
18	Delays in design	✓	✓
19	Optimism bias	✓	✓
20	Complicated design	✓	✓
21	Inadequate specifications	✓	✓
22	Incomplete drawings	✓	✓
23	Error in design and detailing	✓	✓
24	Poor design management	✓	✓
25	Inadequate site investigation	✓	✓
26	Difficulties in interpreting specification	✓	✓
27	Delay in preparation and approval of drawings	✓	✓
28	Designing uneconomical shapes and outlines	✓	✓
29	Frequent demand for design changes	✓	✓
30	Inexperienced designer	✓	✓
31	Unsatisfactory budget for waste management	✓	✓
32	Lack of communication among parties at pre-contract stage	✓	✓

**Summary=31/32X100=96.88%**

Table 2. Causes of material waste related to causes of cost overrun from literature

Sn	Causes of Cost overrun (post-contract)	Cost overrun	Material waste
1	Monthly payment difficulties	✓	x
2	Poor planning by contractors	✓	✓
	Discovery of heritage materials to replace imported ones	✓	✓
4	Market conditions	✓	x
5	Cash flow and financial difficulties faced by contractors	✓	x
6	Slow information flow between the parties	✓	✓
7	Escalation of material prices	✓	x
8	Increase in wages	✓	x
9	Poor site management and supervision	✓	✓
10	Exchange rate fluctuation	✓	x
11	Deficiencies in the social structure	✓	✓
12	Optimism bias	✓	✓
13	Labour cost increases due to environment restriction	✓	x
14	Insufficient equipment	✓	✓
15	Deficiencies in the infrastructure	✓	✓
16	Lack of communication among parties	✓	✓
17	Change in the scope of work	✓	✓
18	Delay of payment to supplier/subcontractors	✓	✓
19	Shortage of materials	✓	✓
20	On-site waste	✓	✓
21	Project size	✓	✓
22	Lack of constructability	✓	✓
23	Unrealistic contract duration	✓	✓
24	Delay in material procurement	✓	✓
25	Inexperienced contractor	✓	✓
26	Shortage of site workers	✓	✓
27	Work security problems	✓	✓
28	Re-work	✓	✓
29	Experience in contracts	✓	✓
30	Workers health problems	✓	✓
31	Unexpected subsoil conditions	✓	✓
32	Poor geological surveys	✓	✓
33	Financial difficulties of contractor	✓	✓
34	Social and cultural impact	✓	✓
35	Inaccurate site investigation	✓	✓
36	Inadequate use of modern equipment & technology	✓	✓
37	Obtaining materials at official current prices	✓	x
38	Labour problems	✓	✓
39	Increase in material prices	✓	x
40	Owner interference	✓	✓
41	Slow payment of works	✓	x
42	High interest rate charged by banks on loans	✓	x
43	Fraudulent practices	✓	✓
44	Labour disputes and strike	✓	✓
45	Improper coordination amongst parties at post contract stage	✓	✓
46	Poor technical performance	✓	✓
47	Equipment availability/failure	✓	✓
48	Number of works being done at same time	✓	✓
49	Poor financial control on site	✓	✓
50	Poor site management and supervision	✓	✓
51	Site constraints	✓	✓
52	Lack of skilled labour	✓	✓
53	Mistakes during construction	✓	✓
54	Delay in decision making	✓	✓
55	Late materials/equipment delivery	✓	✓
56	Unpredictable weather condition	✓	✓
57	Unforeseen site conditions	✓	✓
58	Management-labour relationship	✓	✓
59	Inexperience of project location	✓	✓
<b>Summary=48/59X100=81.36%</b>			

#### 4.1.3 Summary of the Relationships at the Pre-Contract and Post-Contract Stages of a Project

Summing all the causes at both the pre-contract and the post-contract stages, 32+59=91, a total of 79 out of 98 causes of cost overruns also cause material waste showing 79/91X100=86.81% relationship. These findings are also graphically represented in Figure 2

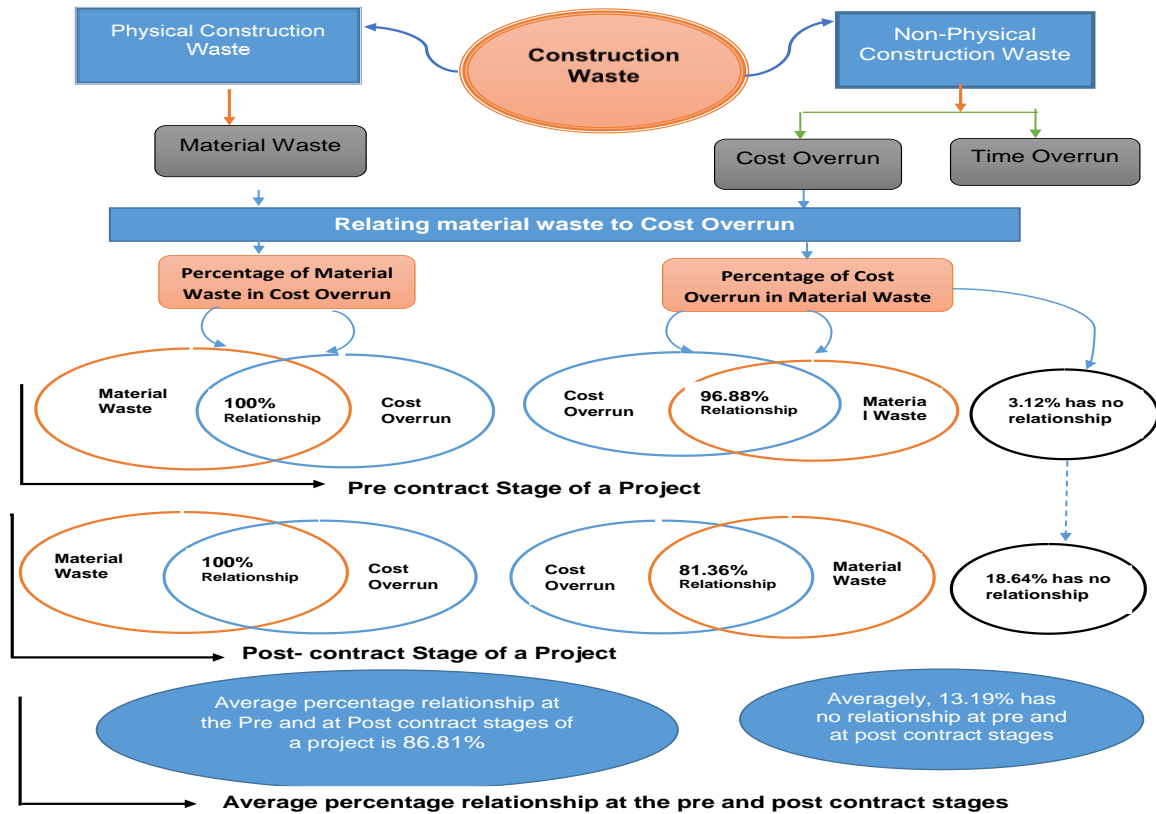


Figure 2. Relationship between material waste and cost overrun at all stages of a project

It can therefore be concluded that the relationship between causes of material-waste and causes of cost overruns is 86.81%. Though, this result is not the actual contribution of material waste to cost overrun, but a relationship between their causes (material waste and cost overruns). The actual contribution of material waste to cost overrun could vary from site to site and from different geographical locations.

**4.2 Findings from Primary Data (Interview)**

This section presents the research findings identified from interview session with the respondent.

**4.2.1 Material Waste Causes Related to Causes of Cost Overruns at the Pre-Contract and Post Contract Stages of a Project**

Table 3 summarises the results of the interviews conducted with construction professionals on the causes of material waste that are related to the causes of cost overruns at pre-contract and post-contract stages of a project.

Sn	Material waste causes that relate to causes of cost overruns at the pre-contract stage of a project	Sn	Material waste causes that relate to causes of cost overruns at the post-contract stage of a project
	<b>Planning phase</b>		<b>Site management phase</b>
1	Improper planning		<b>Storage source</b>
2	Lack of feasibility and viability studies	1	Wrong material/equipment storage/stacking
3	Lack of legislative enforcement	2	Wrong materials handling from storage to application
4	Inadequate site investigation	3	Damage by other trades
5	Inadequate scheduling	4	Poor site storage area
6	Poor communication flow among members	5	Long storage distance from application point
7	Improper coordination of the entire project	6	Damage by weather
8	Unsatisfactory budget for waste management		<b>Security source</b>
9	Insurance problem	7	Inadequate site security/Fencing
10	Poor plan for material standardization	8	Theft
11	Inadequate plan for waste management unit	9	Vandalism, sabotage pilferage, and material damage
12	Improper plan for material waste re-use & disposal	10	Power and lighting problems on site

13	Improper program of work		
14	Improper plan for site organization and layout		
15	Lack of regular site meetings		
16	Compliance with local authority in case of local laws		
17	Improper planning and understanding of method statement		
18	Improper planning of project risks		
19	Lack of inclusion of waste management in bidding process		
20	Improper plan for the establishment of a quality control unit		
21	Inexperienced personnel in planning		
22	Improper plan for record of material inventory		
23	Poor harmonization of brief		
24	Poor knowledge of site conditions		
25	Cost related problems		
26	Inadequate identification of construction techniques		
27	Poor material estimation		
28	Communication error between client and designer		
29	Frequent demand for design change		
	<b><i>Design phase</i></b>		
30	Frequent design changes and material specification		
31	Error in design and detailing		
32	Lack of design information		
33	Design complexity / complication		
34	Poor communication flow among design team		
35	Designing dead spaces		
36	Poor knowledge of the changing design requirements		
37	Poor management of design process		
38	Inexperience designer / design team		
39	Interaction between various specialists		
40	Designing uneconomical shapes and outlines		
41	Lack of standardization in design/ sizes and units		
42	Lack of buildability analysis		
43	Difficulty in interpreting material specifications		
44	Readability, constructability and maintainability		
45	Insufficient time for design		
46	Poor harmonization of client's brief		
47	Over or under designing		
48	Poor structural arrangement of a design		
49	Aesthetic considerations		
50	Poor planning of design process		
51	Poor design functionality		
52	Designing unavailable technology		
53	Lack of geo-physical survey		
	<b><i>Estimating phase</i></b>		
54	Over/under estimating		
55	Inaccurate quantity take-off		
56	Insufficient time for estimate		
57	Different estimation methods		
58	Inexperienced estimator		
59	Lack of detailed drawing and specifications (readable and interpretable)		
		<b><i>Site conditions</i></b>	
		11	Lack of adherence to program of work
		12	Leftover materials on site
		13	Waste resulting from packaging
		14	Lack of environmental awareness
		15	Difficulties in accessing construction site
		16	Problems relating to on-site health and safety
		17	Wrong placement of equipment on site
		18	Site accidents
		19	Late delivery of materials
			<b><i>Operation source</i></b>
		20	Lack of quality control
		21	Lack of waste management plans
		22	Non-availability of appropriate equipment
		23	Wrong placement of equipment on site
		24	Communication problems
		25	Late information flow among parties
		26	Lack of co-ordination among parties
		27	Poor construction planning and control
		28	Poor site supervision
		29	Rework
		30	Inappropriate records of materials
		31	Lack/poor adherence to material waste regulations
		32	Inappropriate delegation of responsibilities
		33	Lack of experience
		34	Site accidents
			<b><i>Material procurement and transportation phase</i></b>
		35	Mistakes in material procurement
		36	Procuring items not in compliance with specification
		37	Errors in shipping
		38	Mistakes in quantity surveys: Poor estimate for procurement
		39	Wrong material delivery procedures
		40	Delivery of substandard materials
		41	Damage of material during transportation
		42	Inadequate delivery schedule
		43	Poor market conditions
		44	Poor material handling
		45	Waiting for replacement
		46	Poor protection of materials and damage during transportation
		47	Over allowance
		48	Frequent variation orders
		49	Poor product knowledge
		50	Procuring wrong quantity of materials at the wrong time
		51	Inexperienced personnel in estimation and procurement
		52	Procuring substandard materials
		53	Difficulties of vehicles in accessing site
		54	Lack of quality control assurance for evaluation of procured product
		55	Lack of professionalism and transparency in procurement



60	Inadequate project risks evaluation, analysis, and estimation	56	Competent procurement management
61	Inadequate knowledge of site conditions		
62	Lack of estimating information		
63	Poor knowledge of fluctuating market conditions/prices		
64	Frequent design change		
65	Late engagement of estimators		

#### 4.2.1 Managing Material Waste and Cost Overrun

In order to effectively manage material waste and cost overruns on construction sites, the material waste control measures that have effects in controlling cost overruns at

both pre-contract and post-contract stages of a project must be put in place. The material waste control measures that have effects on cost overruns were identified and summarised from the interview session with the respondents. These are presented in Table 4.

Table 4. Material waste control measures that have effects in controlling cost overruns at the pre-contract and at the post contract stages of a project

<b>Sn</b>	<b>Material waste control measures that have effects in controlling cost overruns at the pre-contract stage of a project</b>	<b>Sn</b>	<b>Material waste control measures that have effects in controlling cost overruns at the post-contract stage of a project</b>
1	Plan for early sub-soil investigations	1	Better transportation of materials
2	Plan for inclusion of waste management in bidding and tendering processes	2	Efficient methods of unloading materials supplied in loose form
3	Proper planning of construction projects layout	3	Adopting good materials abstracting
4	Proper investment into waste reduction	4	Provision of easy access road for vehicles delivery
5	Proper coordination and communication at pre-contract stage of a project	5	Adoption of unified method of estimating for procurement process
6	Improved planning and scheduling	6	Ordering appropriate materials quantity and timely delivery of materials
7	Execute a plan that will reduce frequent design change	7	Tight security, workable security lighting, and adequate site temporary fencing
8	Enhance regulation execution of related government departments and legislative enforcement	8	Integration of waste management into the assessment of construction contractor
9	Set a target for material waste reduction	9	Procuring in accordance with specification
10	Ensure adequate geophysical surveys	10	Experienced personnel in estimation and procurement
11	Proper insurance of works	11	Insurance of the procured materials
12	Plan for material standardisation	12	Recycle generated waste materials
13	Re-improving process (monitoring / learning from previous mistakes and improving on them)	13	Formation of a quality control unit for evaluation of procured product
14	Regular site meetings	14	Competent procurement management
15	Establishment of good waste management unit	15	Professionalism and transparency in procurement
16	Carrying design team along	16	Materials manufactured in standard units
17	Adequate material waste estimation	17	Knowledge of product to be manufactured
18	Planning of project risks	18	Better and improved supply chain management
19	Communication and coordination of design process	19	Adequate site organization and discipline
20	Consideration of available technology, resources and materials	20	Proper administration of 5Ms (men, material, money, machines and management) on site
21	Identification of construction technique	21	Proper scheduling and planning
22	Performance of feasibility and Viability studies	22	Use of skilled and experienced labour
23	Performing a buildability analysis	23	Adequate site control and supervision
24	Proper harmonization of brief	24	Competent supplier
25	Improve major project stakeholders' awareness on resource saving & environmental protection	25	Research and development in the discipline of waste management
26	A design recommending available human resources and local materials	26	Proper records and documentation of materials/daily record taking and materials request booklets.
27	Design for materials optimization	27	Improve contractors' onsite construction management

28	Design for reuse and recovery	28	Appropriate material storage
29	Design for offsite construction	29	Proper communication & coordination on site
30	Designing for deconstruction	30	Error-free construction process
31	Designing economic shapes and outlines	31	Process improvement techniques
32	Use of prefabricated units and standard materials	32	Adequate building technique
33	Interaction between different designers (Architects and Engineer)	33	Establish systems of rewards and punishments for material saving
34	Utilization modular designs	34	Proper management workers support
35	Reduced design complexity	35	Awareness among practitioners on managing waste
36	Explicit detailing in design	36	Staff vocational training
37	Interpretable design and specifications	37	Ensuring that good quality workmanship is achieved
38	Experienced designer	38	Appropriate material utilization
39	Proper management of design process	39	Availability of good work-life balance
40	Error-free design	40	Engaging competent workers
41	Proper monitoring and supervision of work	41	Adherence to specifications
42	Readable dimensions and specifications	42	Regular site meetings
43	Proper design information and consultation	43	Better storage facilities and environment/area
44	Adherence to clients' brief	44	Improved method of material usage
45	Sufficient time for design	45	Standard evaluation and comparing with specification
46	Early engagement of designer	46	Proper material protection against weather
47	Experienced personnel in planning	47	Adherence to design and specifications
		48	Adherence to waste management regulations and waste management throughout the entire project lifecycle
		49	On-site and offsite re-use of waste, separation of hazardous waste and on-site waste sorting

To achieve Effective Construction Material Waste Management (ECMWM) in any construction project, material waste must be controlled at its sources and causes and at different stages of a project. This will in turn control a coefficient of cost overrun for that project (Saidu and Shakantu, 2016a). To accomplish this, Figures 3 and 4 show the interrelationship between project stages (pre-contract and post-contract), ECMWM, material-waste sources, material-waste causes and the percentage coefficient of cost overrun.

Figure 4 shows that, unless construction-material waste control (ECMWM in Table 3) is tight at all sources and causes of material waste and at the stages of a project otherwise, cost overrun is bound to occur.

For example, as shown in Figure 3, if control is loose at the stages of a project (pre-contract / post-contract) or at material waste sources / causes, the project may likely overrun its initial budget by certain percentage. In Figure 3 the overrun is shown as a heavy weight in red ink pulling down the project. Though, the overrun may not completely be occasioned by material waste alone, but by a coefficient /certain percentage while the other remaining percentage may be caused by other factors, such as macro and micro economic variables and so forth (Saidu and Shakantu, 2016a).

The information in Figure 3 is further represented in Figure 4 (VENN diagram of SET theory in mathematics)

showing the interrelationships and intersections between material waste causes, material waste sources, coefficient of cost overrun, project stages, and ECMWM. As stated earlier, the cost overrun must be a coefficient (a percentage), because it cannot be completely caused by material waste in a complete project. Figure 4 shows how ECMWM could be utilised through a simple mathematics equation to eliminate the likely coefficient of cost overrun for a project. To achieve this, three thin lines were drawn from one end to the other in order to form a triangle within the three intersecting circles. The three lines ends were labelled A, B and C with the running lines labelled as line 01, A-B; line 02, A-C; and line 03 B-C respectively. For instance, line 01, A-B forms the hypotenuse of a right-angle triangle which is completed with dotted lines meeting at the ECMWM. This will be used as one of the equations that would determine how the coefficient of cost overrun would be directly eliminated with a complete application of ECMWM in a project. The same applies to other lines (line 02, A-C and line 03, B-C). The assumption here is that, if waste management and control processes are completely applied (100%) in a project, the coefficient of the cost overrun for that project can therefore be completely eliminated and *vice versa*. The coefficient of cost overrun identified from the literature (Figure 2, average percentage relationship between material waste and cost overrun) was 0.8681.

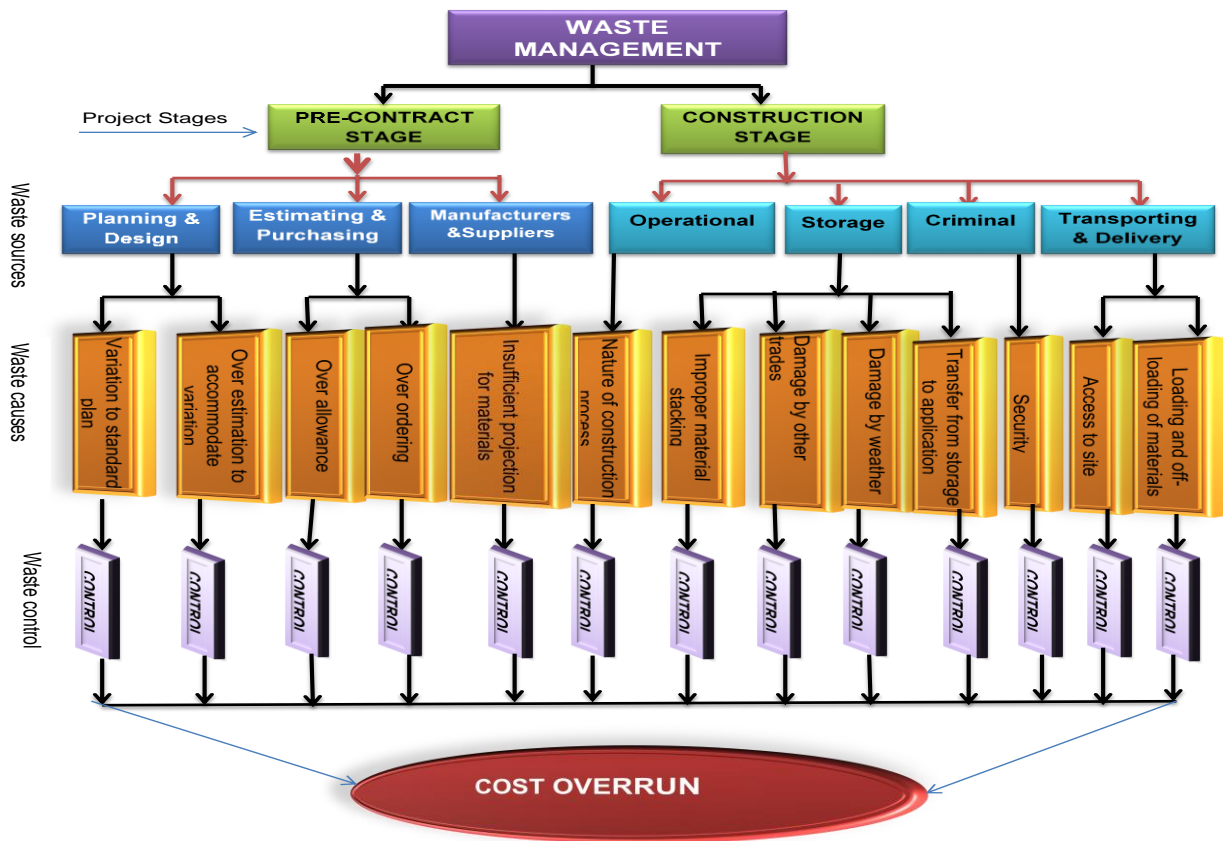


Figure 3. Summary of the relationship in Figure 2

This interrelationship is shown in Figure 4.

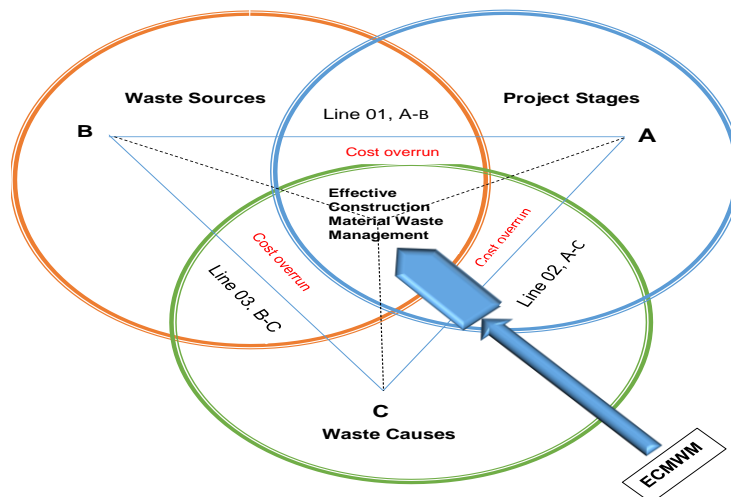


Figure 4: Relationship between project stages, waste sources, waste causes, management and cost overrun

This relationship is further represented mathematically showing how the coefficient of cost overrun is minimised/eliminated with Effective Construction Material Waste Management (ECMWM) from each scenario.

Line 01, A-B:

$$Project\ stage + waste\ Sources + ECMWM + (- 0.87\ cost\ overrun) = 0$$

(1a)

Considering line 01, A-B. This includes four (4) main issues namely: the project stages (A), waste sources (B), ECMWM (general intersecting point), and the coefficient of cost overrun (intersection between A and B) which is required to be minimised/eliminated.

The equation can be written as:

This can be re-written as:

$$\text{Project Stage} + \text{Waste Sources} + \text{ECMWM} - 0.87 \text{ Cost overrun} = 0 \quad (1b)$$

By making “ECMWM” the subject, it will change to positive (active) and the equation will be:

$$\text{ECMWM} = \text{Project stage} + \text{Waste sources} - 0.87 \text{Cost overrun} \quad (1c)$$

This means that active ECMWM at stages of projects (pre-contract and post-contract) and at sources of material waste would effectively minimise the cost overrun by 0.87.

However, if ECMWM is negative (inactive) at project stages and waste source, then the coefficient of cost overrun must remain positive and active as shown in equation 01d.

$$0.87 \text{ Cost overrun} = \text{Project Stage} + \text{Waste Sources} - \text{ECMWM} \quad (1d)$$

This is the same with other scenarios Line 02, A-C and Line 03, B-C.

Line 02, A-C:

$$\text{Project stage} + \text{waste causes} - \text{ECMWM} = 0.87 \text{ cost overrun} \quad (2a)$$

$$\text{Project stage} + \text{waste causes} - 0.87 \text{ cost overrun} = \text{ECMWM} \quad (2b)$$

This means that effective management of waste causes at project stages would effectively minimise project cost overrun by 0.87.

However, by making ECMWM inactive and negative, cost overrun will change and take over the positive position in a project as shown in equation 02c.

$$0.87 \text{ Cost overrun} = \text{Project Stage} + \text{Waste Causes} - \text{ECMWM} \quad (2c)$$

Line 03, B-C

$$\text{Waste sources} + \text{waste causes} - \text{ECMWM} = 0.87 \text{ Cost overrun} \quad (3a)$$

Collecting the like terms by making “ECMWM” the subject, the equation will be:

$$\text{Waste sources} + \text{waste causes} - 0.87 \text{ Cost overrun} = \text{ECMWM} \quad (3b)$$

Therefore, an “ECMWM” would minimise the occurrence of “cost overrun” by 0.87. However, poor

“ECMWM” would lead to occurrence of “cost overrun” as shown in the equation below:

$$-\text{ECMWM} = \text{Project stage} + \text{Waste sources} + 0.87 \text{ cost overrun} \quad (3c)$$

Scenario 1 (Line 01, A-B), shows that waste sources within the project stage. Figure 6; cause an 4% cost overrun. Therefore, to effectively control the project waste, there must be an Effective Construction Material Waste Management (ECMWM) at the project stages and at the waste sources, which will in turn, minimise cost overrun by 0.87. The same applies to the remaining two other scenarios.

## 5.0 Conclusions and Further Research

Material waste and cost overrun are identified as global problems which affect the success of many construction projects. These are occasioned by several causes at different stages of projects. Identification of these causes at different stages and the application of relevant control measures to minimise their occurrence is a step towards alleviating the consequences. Moreover, most managers of construction projects pay little attention to the effects

of waste generated on cost overrun. The aim of this research was to examine the relationship between the causes of material waste and those of cost overruns with a view to suggesting the possible ways of minimising their effects at the pre-contract and the post-contract stage of a project. The study reveals an average of 86.81% relationship between the causes of material waste and those of cost overruns at the pre-contract and post-contract stages of a project. 100% of the causes of material waste were found among the causes of cost overruns at the pre-contract and the post-contract stages of a project, while 96.88% and 81.36% of the causes of cost overruns cause material waste at the pre-contract and at the post-contract stages respectively. Other causes which are not related are mostly, the micro-economic and macro-economic factors. It was also found that to achieve effective construction material waste management for any construction project, material waste must be controlled at its sources and causes, and at different stages of a project.

Based on these findings, it can be concluded that effective management of material waste would translate into a reduction in the level of cost overrun by 86.81%. The

study recommends that management of material-waste causes should be encouraged, as it has the potential to minimise the causes of cost overrun for a project.

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